

ePod and G2 Update

2019 AFS USER CONFERENCE

“Enhancing the Value of Today’s Consumer Goods Manufacturers and Distributors Through Advanced Analytics - WiiFM”





Speaker Introduction

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Michael has over 25 years of experience in CPG, manufacturing, process improvement, and software development.

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ePod and G2 Analytics

AFS G2 Analytics

Generate Actionable Insights.

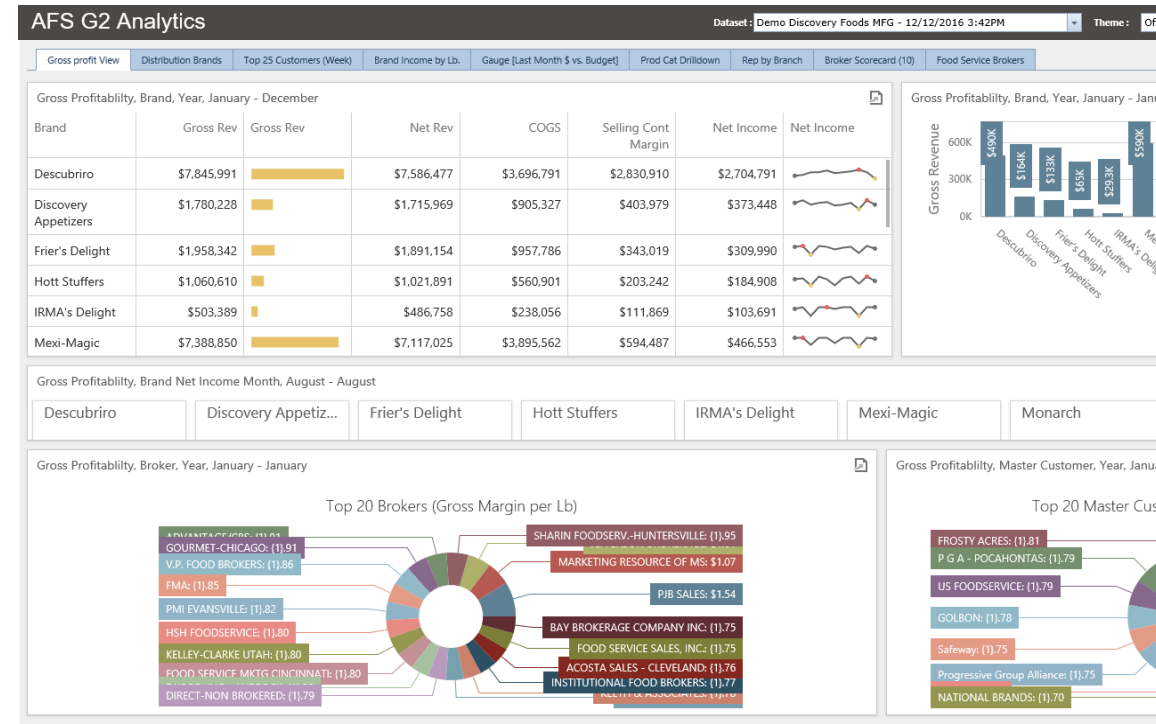


AFS G2 Analytics:

- An easy-to-use, flexible data analytics solution that is purpose-built to be configured for the business user in the consumer goods industry.
 - Provides context-rich insights based on your solution's data as well as integrated third-party data.
 - Offers Management by Exception functionality that monitors for data deviations for urgent business situations and sends alert system which include resolution alternatives.

Benefits

- Drove consistency throughout the organization with one centralized data source.
- Automated online and offline alerts for rapid sense and respond
- Benefited from more than 100 pre-packaged industry best practices and KPIs from day one of implementation.
- Quick, cost-effective G2 implementations provide rapid time to value by streamlining access to relevant analytics within the AFS solutions.
- Empowered employees with analytics at a fraction of the cost and time compared to traditional business intelligence project initiatives.



ePod and G2

- Two great things that go great together
- With ePod and G2, you are able to streamline your processes and analyze the results to gain insights
- What can I analyze with G2?



What can I analyze?

Pre and Post Truck Inspection

- Not only will your pre and post inspections go faster and be more efficient, but you can look at the results and establish reliability metrics and see trends as they develop

TYPICAL TRUCK OR COMBINATION VEHICLE INSPECTION GUIDE

STEP 1: Engine Compartment
Fluids
Belts and hoses
Components

STEP 2: Left Side of Cab Area
Left front wheel
Left front suspension
Left front brake

STEP 3: Front of Cab Area
Front axle
Condition of Steering system
Windshield
Light and reflectors

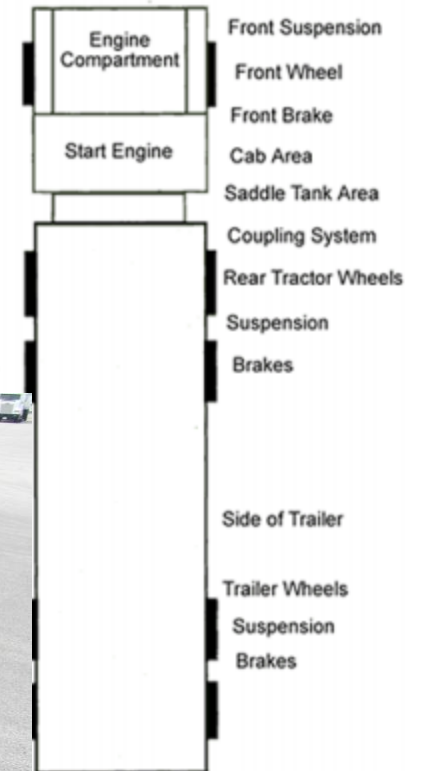
STEP 4: Right Side of Cab Area
All items as done on left side of cab area

STEP 5: Fuel tank(s) Visible parts

STEP 6: Trailer Front Area
Air and electrical lines and connections
Lights and reflectors

STEP 7: Right Rear Tractor Wheels Area
Dual wheels
Suspension Tandem axles

Headlights, Signal and Clearance Lights



Signal, Brake, and Clearance Lights



What can I analyze? Truck Load Confirmation



- Keeping your customers happy is paramount, so validation the trucks are loaded with the correct product going to the correct locations is more important now than ever

What can I analyze?

Delivery/Scan Quantity reconciliation

- Want to be sure your customers get what they ordered, check out the metrics on Delivery/Scan quantity reconciliation



What can I analyze?

Credit Returns with reason

- Want to see if you have customers returning too many items, maybe time to adjust the suggested order
- Too many stales, we might have a supplier problem.



What can I analyze?

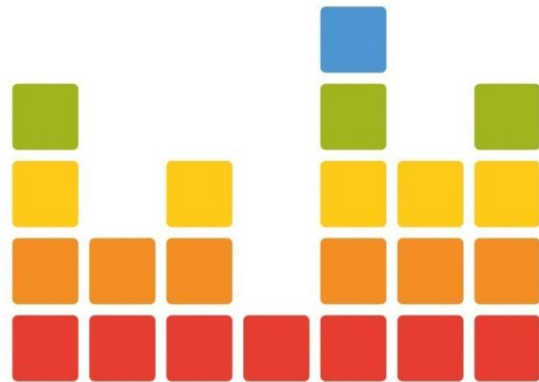
Geo-fencing delivery location

- Make sure your equipment and drivers are in the right locations by analyzing the geospatial information
- Ensure suggested routes are adhered to and save time and money



Route Scorecard

- Create a route scorecard dashboard to allow you to quickly and easily combine multiple metrics into one easy to read scorecard
 - Route Reconciliation Scorecard
 - Stops Scheduled/Completed
 - Qty Expected/Delivered
 - Adherence to planned route
 - \$ expected/actual
 - Returns \$/qty Reason(s)
 - Survey Results?



SCORECARD

Wrap up

- ePod and G2 make a great combination
- Analysis of metrics that make you business run even better
- Please ask us what pain points we can solve for you!

Contact Us

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THANK YOU!

Q & A



Microsoft



ZEBRA

Honeywell